

**USCP Board of Directors Meeting
Virtual Meeting – COVID19 Effect
August 11-12, 2020**

Members Present: Craig Poore, Kent Martin, Boyd Funk, Jim Massey, Adam Schindler, Verity Ulibarri, Jay Hasse, Shayne Suppes, Klint Stewart, Jeff Zortman, Josh Birdwell, Kendall Hodgson and Charles Ray Huddleston.

Others Present: Tim Lust, Florentino Lopez, Jason Julian, John Duff, Garrett Mink, Marsha Bryant, Jesse McCurry, Nate Blum, Bobby Skeen, Reese Cannady, Wayne Cleveland, Patrick Wade, Sarah Sexton-Bowser, Clint White, Kira Everhart-Valentin and Jennifer Blackburn.

Chairman Poore called the meeting to order.

A review of the December 2019 minutes was held.

Adam Schindler made a motion to accept the minutes of the previous meeting with a second by Jay Hasse.

Motion carried unanimously.

Chairman Poore provided an update of the Joint Management meeting held in July. One particular note was the adoption of the 2021-2015 Management Agreement for services between the two organizations.

Chairman Poore provided an update from the Finance Committee meeting held earlier.

A review of the July 2020 Financials was held.

A discussion was held concerning the carry over funds, funds balance royalties and management reserve.

Verity Ulibarri made a motion to accept the financials as presented with a second by Jim Massey.

Motion carried unanimously.

A review of the projected year ending financials and budget comparison was held.

Florentino discussed the projected year end position that is intended to remain with the expenses and budget submitted and approved by the Board.

A review of the current assessment totals and current passback estimates was held.

A discussion was held concerning the passback methodology used last year and the results as seen by states. States – Kansas and Nebraska offered positive comments on the process.

Shayne Suppes made a motion to accept the Finance Committees recommendation on passback rate of, 15% passback and an additional 10% with appropriate documentation and in-line with USCP strategy with a second by Klint Stewart.

Motion carried unanimously.

A review of the staff estimated proposed 2020-2021 revenue was held.

Florentino stated that, according to the current data projected income is expected to be \$6.5 million. Although the amount is higher than last year, prices have substantial increased making the revenue expected increase.

A discussion continued concerning markets and effects from those markets.

A review of the staff proposed 2020-2021 budget was held.

A discussion was held concerning the budget and the potential changes due to COVID19 and beyond, given the uncertainties this was a proposed start that could be amended as needed.

Discussion was further held concerning changes to the proposed budget concerning focus areas like Market Development, Sustainability and Renewables that was moved under Market Development and International Market Development was added.

Due to time constraints Chairman Poore proposed moving to new business to accommodate members who needed to depart the meeting.

A discussion was held concerning the Financial Services Agreement given Malachi310llc's change. Work continues to occur to find a new service. Tim has been working to transition a new group into this area.

A discussion was held concerning the Executive Director timeline. The position will go online the week of August 17th.

The board adjourned for lunch on their own as the meeting is being held virtually.

The board reconvened. Adam York from Kansas joined as an attendee.

Charles Ray Huddleston made a motion approve the proposed 2020-2021 budget as presented with a second by Kendall Hodgson.

Motion carried unanimously.

Chairman Poore appointed the Nomination Committee for Officers. Those appointed were Verity Ulibarri, Josh Birdwell and Craig Poore.

The meeting continued with outside updates.

Jason Julian, USDA-AMS, provided an update including a discussion on the recently completed AMS/OGC Management Review of the program. AMS/OGC found no areas to be out of compliance. Discussion continued with a COVID19 impacts to USDA.

Nate Bloom provided an update from Nebraska Sorghum.

Jordan Shearer provided an update from OK, CO and NM Sorghum.

Jesse McCurry provided an update from Kansas Sorghum.

Wayne Cleveland provided an update from Texas Sorghum.

Tom Sell provided an update on behalf of NSP.

Jennifer Blackburn provided an election update.

Kent Martin made a motion to enter Executive Session with a second by Klint Stewart.

Motion carried.

Chairman Poore announced that the Board would reconvene at 9:00 a.m. August 12 for an update from the Grains Council.

The Board entered Executive Session. No action was taken during the Executive Session.

The Board reconvened, August 12.

Reece Cannady and Ryan Legrand, Grains Council, provided an update on international markets.

Chairman Poore asked if there was any new business to be discussed.

Hearing none, Verity Ulibarri moved to adjourn with a second by Jim Massey.

Motion carried unanimously.