

# MEETING CONTRACT SPECIFICATIONS

Presented by:

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# Controlling The Grain Quality We Buy

- A. Region of the US the grain is grown in.
  - 1. Wheat Protein
  - 2. Soybeans (Oil and Protein)
  - 3. Sorghum (Moisture and test weight)
  
- B. Variety of Seed Planted
  - 1. GMO – Corn and Soybeans
  - 2. Sorghum (color)
  
- C. Weather Conditions
  - 1. Weather while growing
  - 2. Weather when harvested

# Controlling The Grain Quality We Buy

- D. How Grain is stored and handled
  - 1. Elevator (dryer, air, etc.)
  - 2. Flat house
  - 3. Open Air
- E. When Shipped
  - 1. At harvest (Moisture)
  - 2. Late in year (insects, damage)
- F. Types of seller
  - 1. On farm
  - 2. Country elevator
  - 3. Terminal elevator

# Controlling the Grain Quality We buy

## G. Purchase Contract states quality requirements

1. Grain can be rejected.
2. Discounted

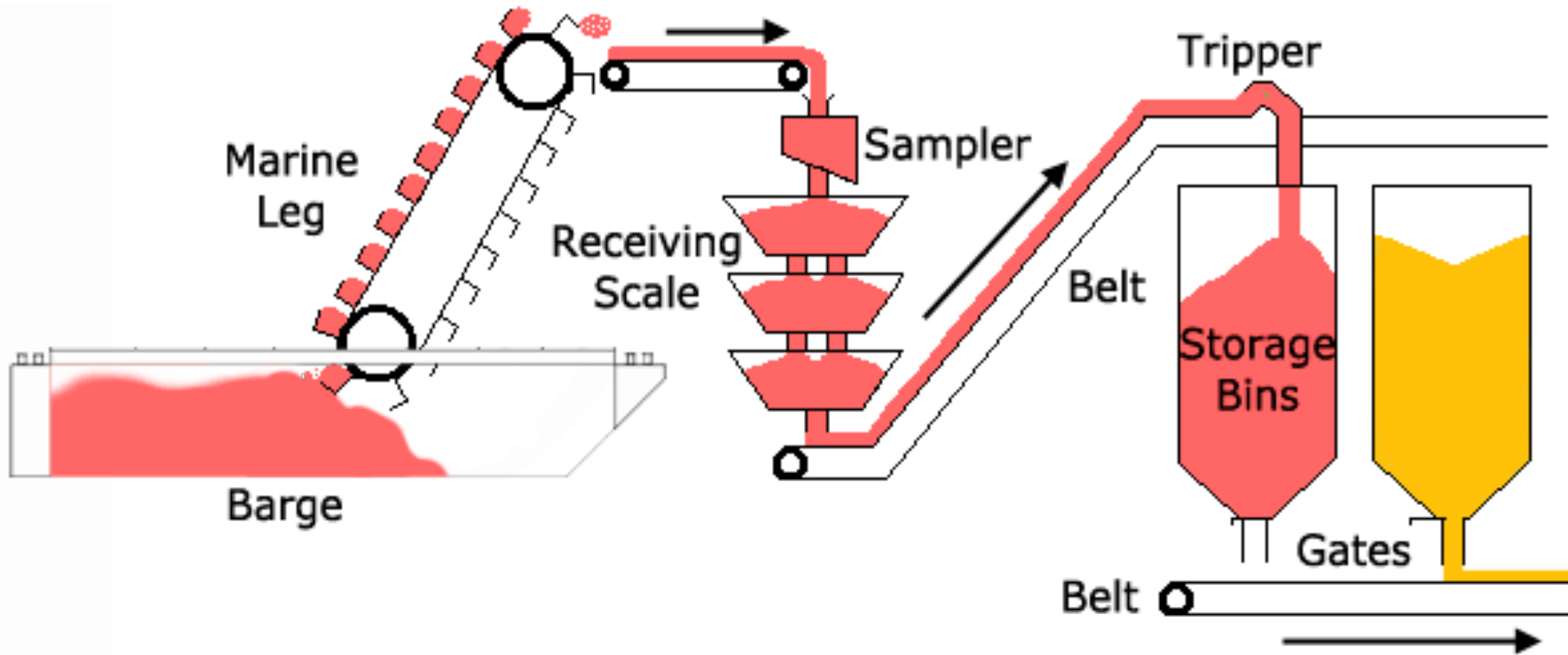
## H. Grading Purchases

1. Origin (at harvest, shipment)
2. At destination (export elevator)

## I. Export Elevator Handling

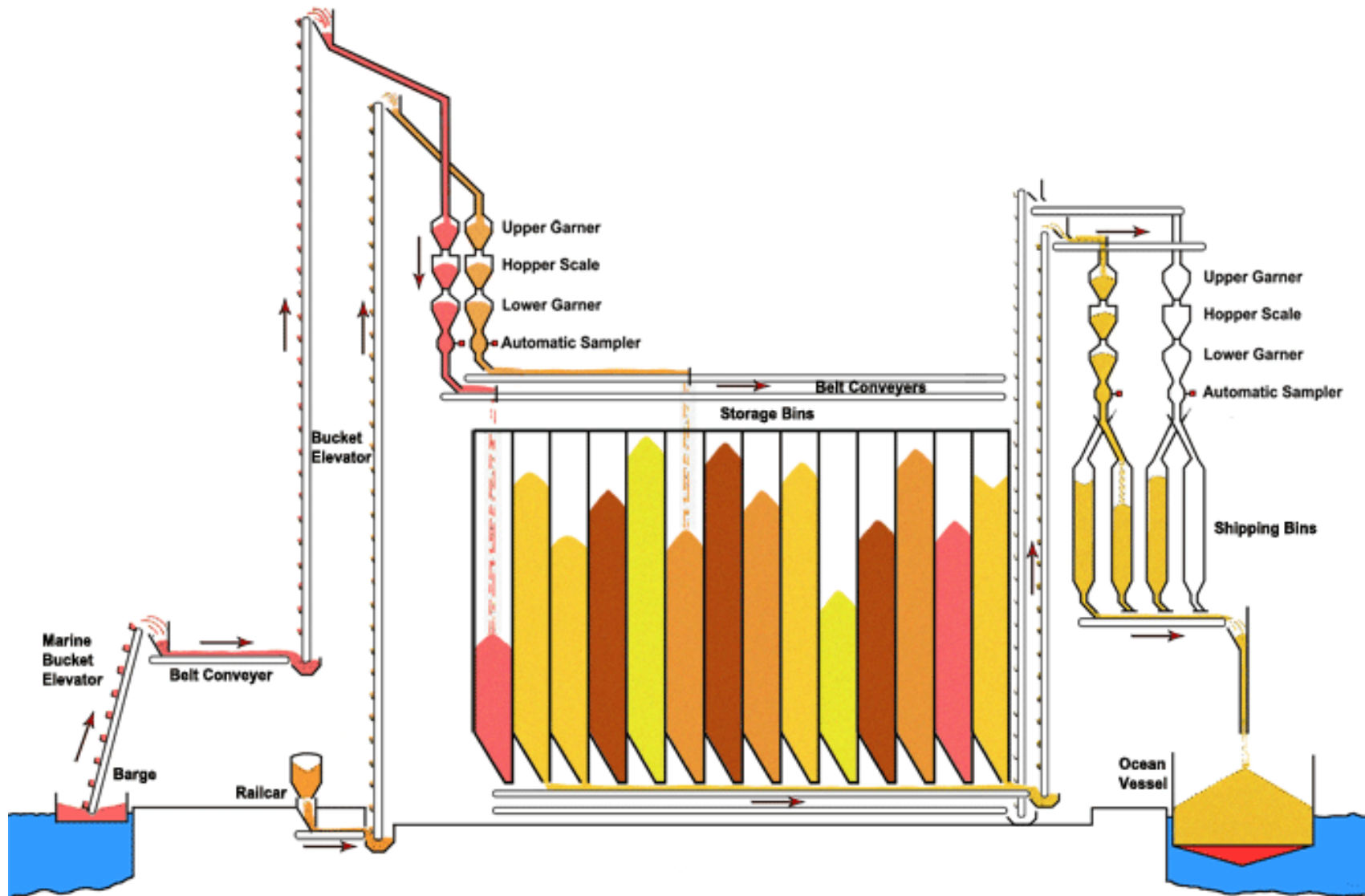
1. Inbound grades
2. Bend accordingly
3. Grades as loaded

# Export Handling - Unloading



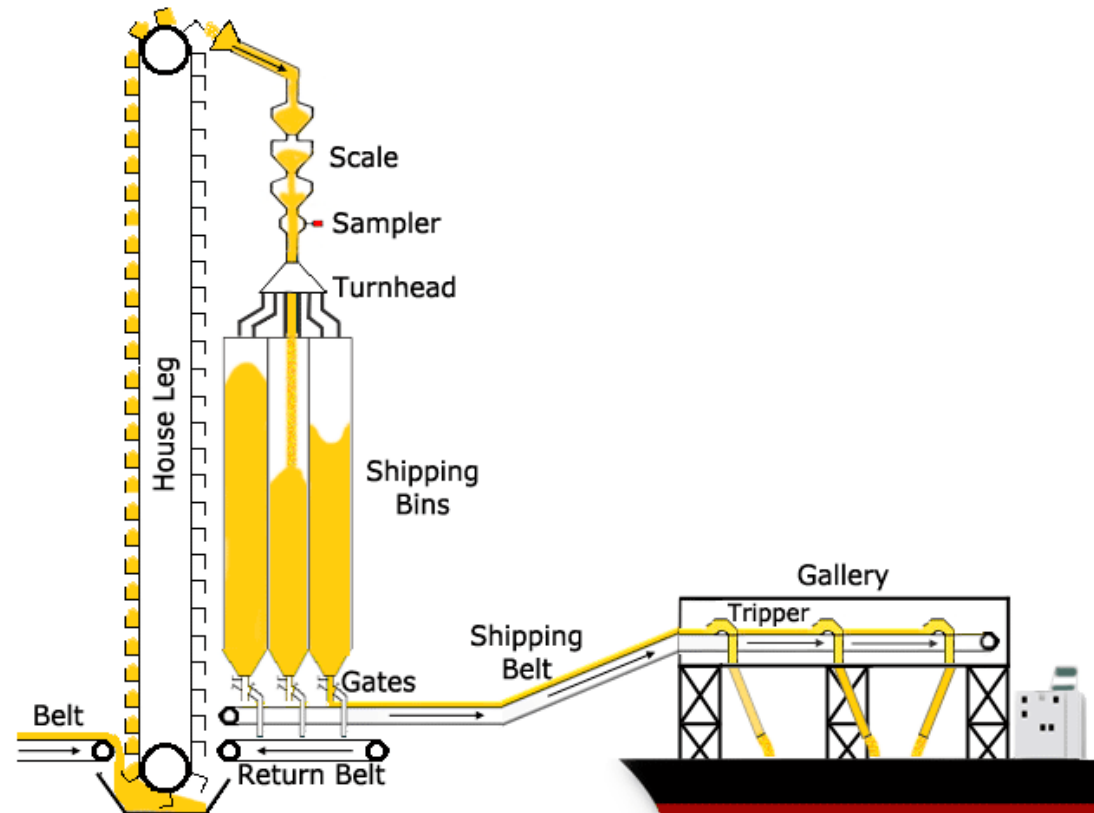
# Export Handling - Bending

- Grain is bend according to grade factors.



# Export Loading

1. Grain can be blend as it is prepared to be graded for export.
2. GIPSA grades by sub-lots. Private lab is grading as loaded also
3. Loaded on to vessel if grade meets requirements.
4. Rejected to Elevator (only by GIPSA) and only if using shipping bins.
5. Loading directly to vessel without shipping bins.
6. Vessel must pass inspection by both NCB and GIPSA.



# Sample Vessel Loading Order

FOR AND ON BEHALF OF \_\_\_\_\_ PLEASE DELIVER TO THE M/V  
FOLLOWS:

APPROXIMATELY 36,200 METRIC TONS – 79,806,520 POUNDS – 1,425,116-24/56 BUSHELS  
OR AS CLOSE AS POSSIBLE WITHOUT EXCEEDING  
(BASIS 2,204.6)

U. S. NO. 2 OR BETTER SORGHUM, CUSUM TO APPLY, OPTION 2, WITH THE FOLLOWING  
SPECIFICATIONS:

- MAXIMUM MOISTURE 13.5%
- MAXIMUM 20 PPB AFLATOXIN PER FGIS
- MAXIMUM 1.0% DOCKAGE
- FUMIGATED UPON COMPLETION OF LOADING AT \_\_\_\_\_ CORPUS CHRISTI  
BY TOWN AND COUNTRY AND THE FUMIGATION MUST BE WITNESSED BY FGIS.  
TREATMENT IS TO BE 33 GRAMS PER 1,000 CU. FT. VIA RECIRCULATION METHOD  
USING DUST RETAINERS.
- PHYTOSANITARY CERTIFICATE REQUIRED, DESTINATION SUDAN, AND THE PHYTO  
CERTIFICATE MUST SHOW THE FUMIGATION. PLEASE HOLD THE PHYTO LOG OPEN  
UNTIL ALL LOADING IS COMPLETED AND VESSEL HAS BEEN FUMIGATED AT \_\_\_\_\_  
CORPUS CHRISTI.
- DOCUMENTS WILL BE HANDLED BY WORLDWIDE TRANSPORTATION SERVICES, INC.,  
AND WE WILL REQUIRE FOLLOWING UPON COMPLETION OF LOADING:
  - 1 – CLEAN MATES RECEIPT
  - 2 – CLEAN PHYTO LOG, DESTINATION SUDAN
  - 3 – COPY OF FGIS WEIGHT AND INSPECTION LOGS
  - 4 – COPY OF STOWAGE PLAN
  - 5 – ORIGINAL FUMIGATION CERTIFICATE
  - 6 – PLUS OTHER DOCUMENTS AS REQUIRED BY BROKER CONTRACT
- OTHER:
  - SAMPLES – 2 X 5 LBS. FGIS SEALED COMPOSITE SAMPLES

TRUST THAT ALL WILL BE FOUND IN ORDER, HOWEVER, IF YOU HAVE ANY  
QUESTIONS PLEASE GIVE US A CALL.





UNITED STATES DEPARTMENT OF AGRICULTURE  
FEDERAL GRAIN INSPECTION SERVICE  
U.S. GRAIN STANDARDS ACT

Approved OIR No. 020-0011

DIVIDED-LOT

ORIGINAL

US-LCFO-1-59128-1  
NOT NEGOTIABLE

OFFICIAL EXPORT INSPECTION CERTIFICATE

LEVEL OF INSPECTION:  
Original

ISSUED AT:  
CORPUS CHRISTI, TX

DATE OF SERVICE:  
September 20, 2013

IDENTIFICATION:  
MV LIBERTY

LOCATION:  
I.G.P.T.  
Corpus Christi, TX

QUANTITY: (this is NOT a weight certificate)  
44,092,000 Pounds

GRADE AND KIND: U.S. No. 2 or better Sorghum

RESULTS:

Test Weight Per Bushel 59.7 lb/bu  
Heat-Damaged Kernels 0.0 %  
Foreign Material 0.5 %  
Aflatoxin does not exceed 5 ppb.

Moisture 13.2 %  
Damaged Kernels Total 0.6 %  
Broken Kernels And Foreign Material 1.8 %  
Dockage 0.0 %

REMARKS:

This grain was officially inspected as an undivided lot of 79,506,520 Pounds. No part of the lot was officially inspected as a separate unit.

STOWAGE: HOLD NOS. 1,2,3,4,5,8.



APPLICANT NAME

ISSUING OFFICE: FGIS - League City Field Office

I CERTIFY THAT THE SERVICES SPECIFIED ABOVE WERE PERFORMED WITH THE REGULARITY STATED.

NAME OR SIGNATURE: Jorge L. Gutierrez



UNITED STATES DEPARTMENT OF AGRICULTURE  
FEDERAL GRAIN INSPECTION SERVICE  
U.S. GRAIN STANDARDS ACT

Approved OMB No. 0710-003

**OFFICIAL GRAIN WEIGHT CERTIFICATE**

**DIVIDED-LOT**

**COPY**

**US CLASS X WEIGHTS**

**US-LCFO-1-59129-1**  
NOT NEGOTIABLE

<b>ISSUED AT:</b> CORPUS CHRISTI, TX	<b>DATE OF SERVICE:</b> September 20, 2013
<b>LOCATION:</b> I.G.P.T. Corpus Christi, TX	<b>NET WEIGHT:</b> 44,092,000 Pounds
<b>IDENTIFICATION:</b> MV LIBERTY	
<b>TYPE OF MOVEMENT:</b> Export	
<b>START DATE:</b> September 17, 2013	<b>START TIME:</b> 08:43
	<b>FINISH TIME:</b> 16:06

**KIND:** Sorghum

**REMARKS:**

This grain was officially weighed as an undivided lot of 79,806,520 Pounds. No part of the lot was officially weighed as a separate unit.

**STOWAGE:** HOLD NOS. 1,2,3,4,5,8



**APPLICANT NAME:**

**ISSUING OFFICE:** FGIS - League City Field Office

I CERTIFY THAT THE SERVICES SPECIFIED ABOVE WERE PERFORMED WITH THE RESULTS STATED.

**NAME OR SIGNATURE:** Jorge L. Gutierrez